

Ship Consulting Services

Project, Program & Portfolio Management



ROMV® | PROJECT, PROGRAM & PORTFOLIO MANAGEMENT

ROMV CORPORATE MANAGEMENT SYSTEMS S.A.

Guayaquil, Ecuador: https://www.romv-sdci.ec/products/consulting_serv

https://www.romv-sdci.ec/products/consulting_serv/

Ship Consulting Services

Project, Program & Portfolio Management

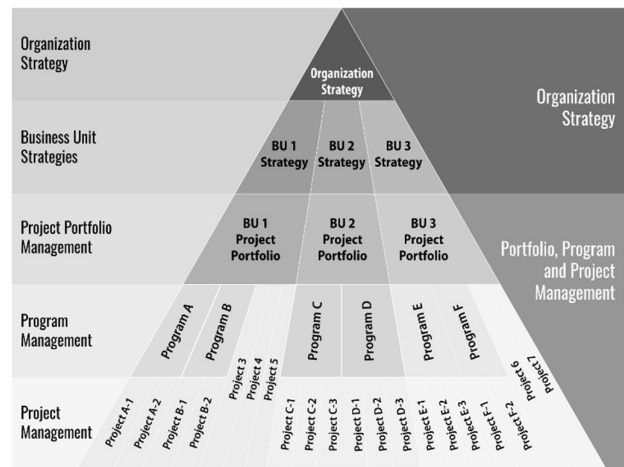
Management Philosophy

Portfolio Management Statement

We believe strongly that Portfolio management ensures that an organization can leverage its project selection and execution success, referring to the centralized management of one or more project portfolios to achieve strategic objectives. Our research has shown that portfolio management is a way to bridge the gap between strategy and implementation.

Philosophy

To meet the shareholder objectives, organizations are increasingly establishing Project Offices to support project administrations, Project Management Offices (PMOs) to support getting successful projects, Program Management Offices to support getting and sustaining the benefits from projects/programs, or Project Portfolio Management Offices to support achieving the strategic business goals. Our services look at the organizational minimum requirements to establish the benefits of implementation and execution of all these Project Portfolio Management with models, functions, and frameworks.



Management Scope

Challenges & Drivers

Being a common understanding the prioritization, execution, and optimization of the use of resources in a competitive environment, we encourage to identify strengths and opportunities, and business strategy as main characters to turn strategy into sustainable results while managing day-to-day operations. Also, for challenges where the critical, time-sensitive programs and projects that drive results require significant expertise, focus, discipline, and resources, we focus in the using best-in-class project management processes, tools, and training, helping ensure the essential work gets done quickly and efficiently, all about execution excellence. Everyday operations continue uninterrupted while we lead planning and execution of your key projects, provide structure around your project management office, or help translate your strategy into actions that will drive success. Customized to suit your organization's needs and maturity level, our project and program management services deliver:

- Intended value and outcomes of your projects.
- On-time and on-budget completion
- Rationalized and optimized processes and use of resources
- Effective communications that build awareness and visibility
- New internal capabilities to sustain success.

Our project management team can lead your most complex portfolio, programs & projects, and implement your most critical initiatives. Working side by side with you, we can provide a roadmap and prioritized recommendations.

We can help you in Project Management according to:

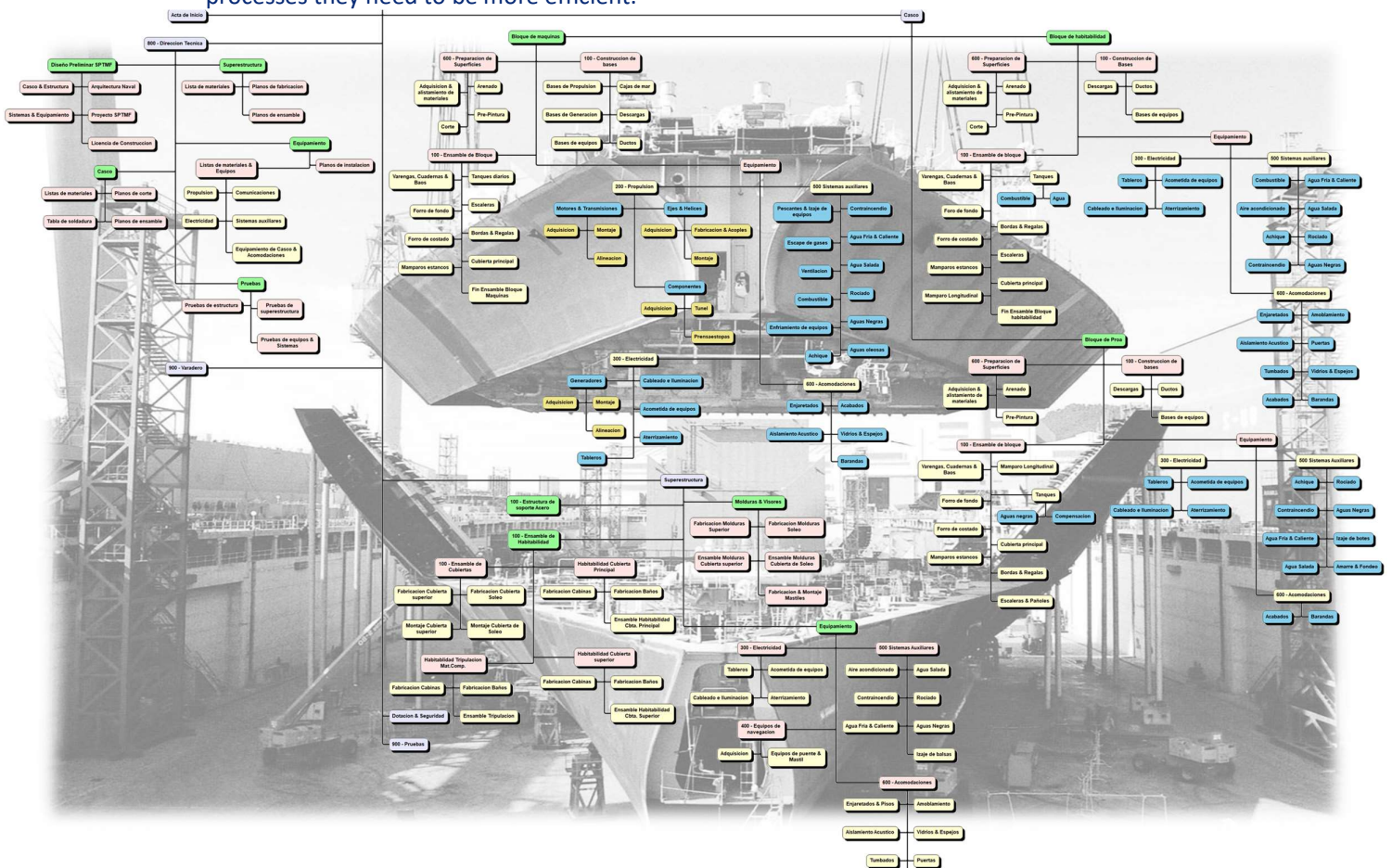
1. **Project management** principles, values, processes, and tools to guide a project from start to finish and ensure it is on time, on budget and to the desired specifications (customer requirements, quality, etc.), in a break down project management group of processes and knowledge areas: initiating (2), planning (24), executing (10), monitoring, and controlling (12), and closing (1). [Management of the Project Plan](#)
2. **Program management** being done in a certain sequence and depend on shared resources, as the overlay of management on top of those interdependent projects, so you have an element of coordination ensuring teams have the resources they need, when they need them, and thus helps them meet the program's objectives on time and on budget, and under governance. [Management of the Projects Plan](#)
3. **Portfolio management** pulling together all projects and programs to gain a strategic view of the work and ensure it supports the organization's overall objectives, as a top layer up. [Define the Projects plan](#)

Project Management Applications

Categories & Standards

For the **management applications of projects**, we classify all ships based on floating structures Military and Merchant, later non propelled and self-propelled, seagoing and Inland Waterways, finally Transport and Non-Transport, with three and four sub-categories, respectively. Our process description applies to all the sub-categories and for kind of projects like **new constructions projects**, **repair and maintenance project** and **refits projects**. We incorporate highly effective standards like PMI, AXELOS IPMA, APM, AGILE SCRUM, and others for:

- Better decision-making, bringing consistency to how organizations qualitatively and quantitatively evaluate projects through the project delivery cycle.
- Increased visibility into the entire project pipeline, where all project managers and teams are using the same tools and techniques to measure and report.
- Increased accountability, enhanced visibility translated into more accountability. "You can see how many projects you get on time and on budget, and then you're able to motivate everyone to adopt the tools and processes they need to be more efficient."



https://www.romv-sdci.ec/products/consulting_serv/

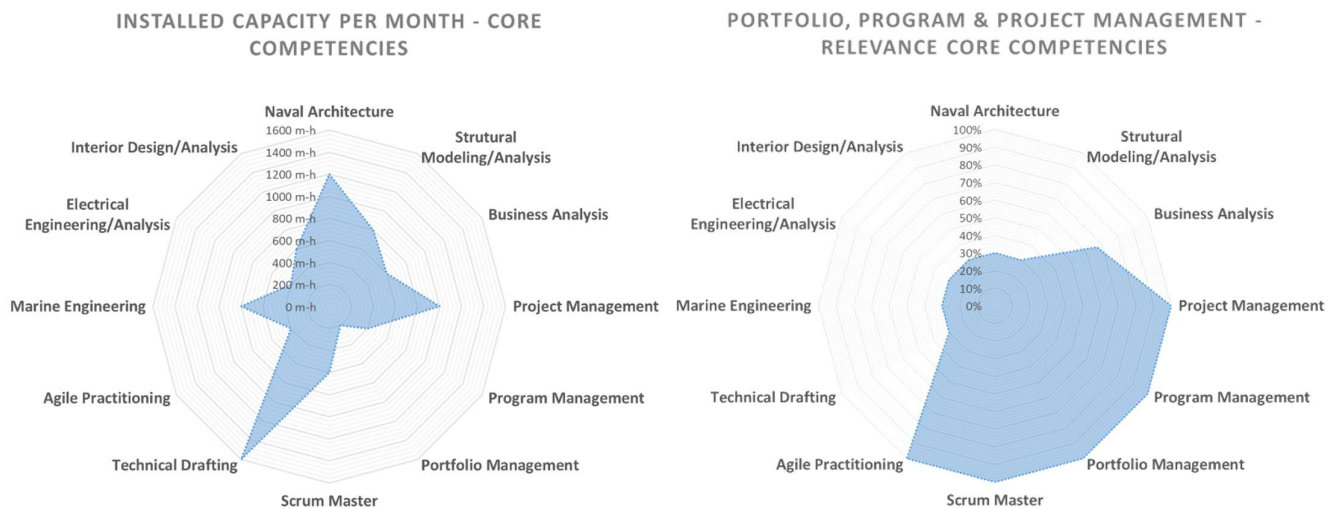
Ship Consulting Services

Project, Program & Portfolio Management

Our Team

Competencies Radar

As a project must be well conceived and adequately financed, our resources are specialists, and experienced consultants, skillfully coordinated and managed to reach **project success** as customer it defines. We know the larger and more complex the project, the more critical this overall management function becomes, for that reason and based on our research, **we have identified twelve core competency** areas strictly considered in our services. These knowledges area have three pillars. **The first pillar** contains general management skills such as leadership, negotiation, communication, team building and other human resource management skills that are necessary in any management position. **The second pillar** contains knowledge of the accepted project management areas including the tools used in ten knowledge areas (such as project scope, time, cost, quality, resources, procurement, communication, risk, stakeholder, and integration management). **The last pillar** contains naval architecture and marine engineering specific management knowledge, such as lifecycle management and product development methodologies. We have an **Installed Capacity** of 8600-man hours each month distributed in two physical offices, Guayaquil and Duran, Ecuador, and we dedicate partial of the capacity for **Project, Program & Portfolio Management Services, accordance to Relevance Core Competencies**:



Portfolio, Program & Project Management Services

Deliverables

A. Project Management

1. Apply project management fundamentals: align teams and timelines, use the appropriate waterfall and Agile tools, identify, and mitigate risks, manage communications, track, and report on budgets, and assess the impact of day-to-day actions.
2. Employ leadership skills and emotional intelligence to drive engagement, motivation, and accountability, and manage stakeholder relationships.
3. Team Training and Certification based on experience to proactively identify and solve issues before issues disrupt the project.
4. Work with your subject matter experts and other resources to maximize efficiency, involving the right people at the right times.
5. Adapt our approach to your needs, culture, and project management processes, or help build plans and processes, if that's what you need.
6. monitoring project progress and addressing issues that arise in real time.
7. Using tested methods to prioritize projects and balance the portfolio, enforcing standard project templates and processes to drive consistency, allocating resources based on project importance and need.
8. Managing and readjusting project objectives as circumstances warrant, communicating with all project stakeholders.
9. Using PPM software and tools to help manage, inform, and optimize performance focusing on continuous improvement.

B. Program Management

1. Develop a custom PMO roadmap that assesses where you are, articulates where you want to be, and outlines how to get there.

2. Define a project management framework and key processes that work for your unique organization.
3. Enhance the effectiveness and the value of your project management capabilities and governance.
4. Assess your people, organization, and projects to determine their readiness for change.
5. Overcome potential barriers and resistance to change.
6. Develop a plan to support adoption of change, customized for your unique needs and goals.
7. Engage executives and change agents to ensure adoption.

C. Portfolio Management

1. Help you formulate your strategic direction and lead a process to identify, prioritize, and communicate your strategic initiatives and goals.
2. Build a capability within your organization to deliver on your most critical initiatives and developing communications to engage, inspire, and drive progress.
3. Assess the health of your current portfolio and provide recommendations to ensure effective implementation working to develop a PPM process and governance model.
4. Create a customized prioritization model based on key criteria for your business, focused on achieving strategic goals and working with existing financial and human resource constraints.
5. Assist you with resource planning so you can understand the level of support needed to ensure the success of current and future projects.
6. Securing executive support, casting a wide net to build a portfolio, aligning projects with organizational goals, scoping the portfolio to fit the organization's skills, operational capacity, and culture.
7. Development of portfolio, program, and project risk management plan.

Portfolio, Program & Project Management Services

Other Deliverables

D. Risk Management

- Monte Carlo simulation, we approach the use of computer software to model every possible outcome of a combination of factors by simulating different factors, our report and software can show extreme outcomes, both positive and negative, and more likely outcomes for the project decisions, helping the project team to make informed decisions in allocating funds, prioritizing projects, managing risk, optimization parametric models and so on to examine the risk of doing, or not doing a project identifying, predicting, analyzing, and balancing risks
- Decision tree analysis. As a graph that uses a branching method to illustrate every possible output for a specific input. Project teams need the decision trees to model the likelihood of success for each project and determine the value of successful projects and the business cost of project failures.

E. Change Management

- As a systematic approach to dealing with the transition or transformation of an organization's goals, processes or technologies, our service purpose is to implement strategies for effecting, controlling, and helping people adapt to change. Project teams use change management to help ensure projects are delivered on time and budget and align with the specified outcomes.

F. Agile project Management

- An iterative approach to planning and guiding project processes by breaking them into sprints or iterations. Tools used by Agile methodologies to track bodies of work -- e.g., stories and epics -- can be incorporated

into project management tools for greater visibility into projects.

G. Value Stream Management

- Stems from value stream mapping, a practice with a long history in Lean manufacturing environments, such as Toyota's production plants. Value stream management techniques can be used in project management teams to identify inefficiency and waste in the project delivery process and improve external customer satisfaction.

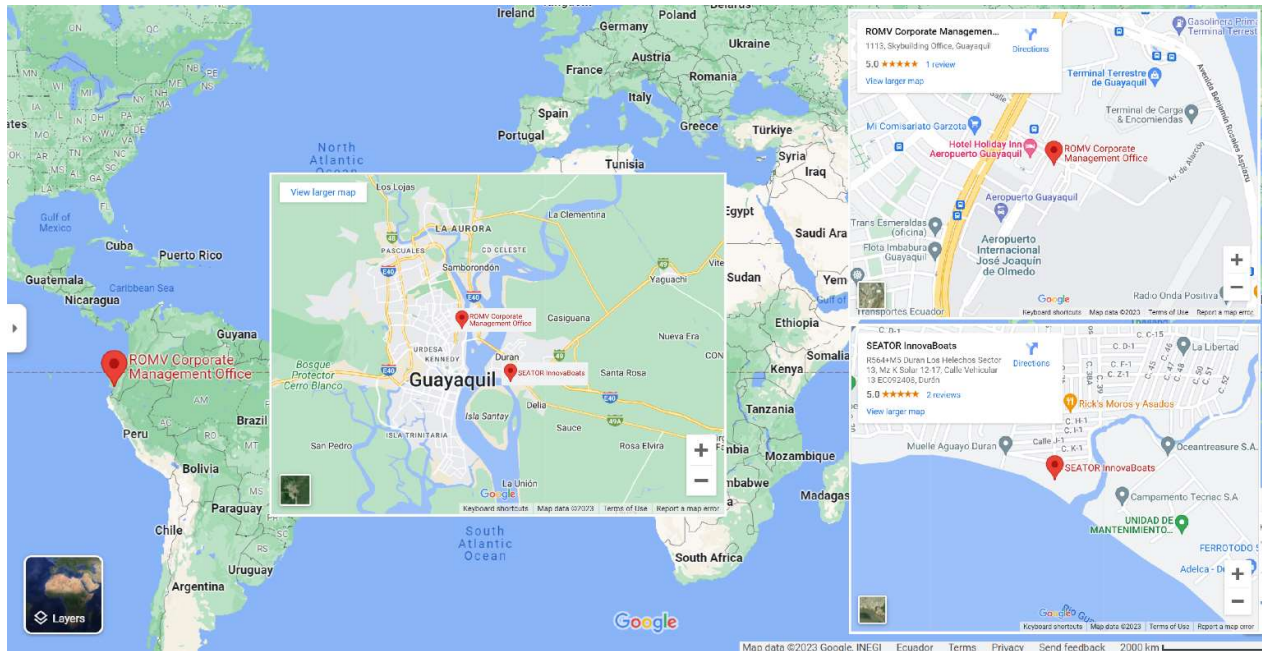
H. Training & Learning

- Services to project team members and project leaders in support of business cases, project planning, proposal preparation, project valuation and prioritization, project implementation, monitoring of project results, and benefits realization, even for certification and standardization. Focus on collects and distributes data from the customers and training for reviewing, assessing, and managing individual projects to ensure they are meeting their expected contributions to some portfolio, program, and projects inside, including correcting errors in project performance estimation (e.g., scoring errors), providing feedback on project valuations, identifying project value drivers, and preparing project reports.
- Training on the principles and values of project management, value creation, and value measurement, coaching and guidance for producing and submitting project data and support the design and planning of project proposals, introducing to the customer as a promoter of a value-creation culture that includes continuous learning and improvement.

Ship Consulting Services



General Guidance & Administration
Hull Structure . Propulsion Plant . Electric Plant
Command & Surveillance . Auxiliary Systems
Outfit & Furnishings . Integration & Engineering
Ship Assembly & Supporting . Loads & Margins






Guayaquil - Ecuador
SkyBuilding Oficina 11-13
Ave. Las Américas y Ave. de Alarcón
EC090513

Durán - Ecuador
Los Helechos Sector 13, Mz K 12-17
Calle Vehicular 13 y Calle Vehicular
EC092408

<https://www.seator-boats.ec>

info@seator-boats.ec

+593-984942238

@seatorboats

@seatorboats

@seatorboats

@seatorboats

seator.boats@gmail.com

seatorboats

SeatorBoats

R564+M5 Durán

ROMV Ship Design & Consulting®

**SEATOR®
InnovaBoats - Sports
& Fishing**

**i-NautiX®
Experiencias
Náuticas**

**SEATOR® Marina Integral
de Botes**

www.romv-sdci.ec

www.seator-boats.ec

www.inautix.ec

<https://marina.seator-boats.ec/servicios/>

romv@romv-sdci.ec

romv@seator-boats.ec

romv@inautix.ec

romv@marina.seator-boats.ec

SkyBuilding Office 11-13, Ave. Las Américas y Ave. de Alarcón. EC090513

Guayaquil - Ecuador

Teléfonos: +593-984942238 +593-43906717

Los Helechos Sector 13, Mz K Solares 12-17, Calle Vehicular 13. EC092408

Durán - Ecuador

Teléfonos: +593-958948759 +593-43900430